



UNIVERSAL CONSULTING PARTNERS INC.

NAICS CODES

- 541511 – Custom Computer Programming Services
- 541512 – Computer Systems Design Services
- 541519 – Other Computer Related Services
- 541611 – Management & Consulting Services

COMPANY OVERVIEW

Universal Consulting Partners Inc. (UCP) is a U.S.-based, woman-owned, minority-owned, SWaM-certified technology consulting firm delivering innovative IT and digital transformation services to federal and commercial clients since 2007. With a headquarters in Herndon, VA, UCP offers comprehensive full Software Development Life Cycle (SDLC) expertise supported by a highly specialized workforce and cutting-edge management consulting capabilities.

Our team is composed of Senior Technical Architects, Engineers, Developers, QA specialists, Business Analysts, OCM professionals, ERP functional experts, and Training & Adoption specialists. We deliver secure, scalable, and mission-ready solutions across ERP, Cloud, CRM, Analytics, Data, Cyber, and Enterprise Architecture domains.

CORE CAPABILITIES

CONSULTING & IMPLEMENTATION SERVICES

- IT Strategy & Modernization
- Full SDLC Implementation
- IT Infrastructure & Architecture
- Change Management & Training
- Staff Augmentation & Managed Services

DEVELOPMENT, INTEGRATION & CUSTOMIZATION

- Custom Application Development
- API & System Integrations
- App Enhancements & Custom Modules
- Automated Workflows & Orchestration
- Legacy System Modernization

DATA MANAGEMENT & ANALYTICS

- Data Warehousing & ETL
- Data Migration & Transformation
- Data Governance & Quality
- Legacy Data Extraction
- Enterprise Reporting & Dashboards

ERP CAPABILITIES

ORACLE & ORACLE CLOUD

- Oracle Cloud HCM | Core HR, Benefits, Payroll
- Oracle Databases | Administration & Upgrades

PEOPLESOFT

- HCM, FSCM, Campus Solutions
- PeopleSoft Infrastructure & Architecture

SAP

- SAP ECC & S/4HANA
- SuccessFactors Implementation
- ABAP Development & Enhancements

ENTERPRISE ARCHITECTURE

- Data Center Design
- Application & System Integration
- Enterprise Technology Roadmaps
- System Architecture for Hardware/Software/Network

SERVICENOW CAPABILITY

UCP leverages the power of the ServiceNow platform to deliver secure, scalable, and automation-driven solutions tailored to federal and defense missions. Our ServiceNow-trained experts help clients streamline IT operations, improve customer service, and ensure compliance with federal security standards.

SALESFORCE CAPABILITIES

- Sales Cloud, Service Cloud, Field Service Lightning
- Call Center Voice & IVR Solutions
- Lead Management & Omni-Channel Support
- Customer 360 & Commerce Cloud
- Einstein Analytics / Tableau CRM
- Salesforce Implementation, Customization & Support

TABLEAU CAPABILITIES

- Tableau Architects, Developers, Administrators
- Enterprise Reporting Platform Development
- Dashboard Design for Enhanced UX
- Tableau Training Programs
- End-to-End Tableau Implementation Methodology

CLOUD ENGINEERING & SECURITY

- Cloud Strategy, Design & Architecture
- Cloud Migration (AWS, Azure, GCP)
- Cloud Security & Compliance
- DevOps & Automation
- Cloud Cost Optimization
- Automated Incident Response
- Cloud Integrations & API Management

INFORMATICA SERVICES

- Data Warehousing & ETL
- Informatica Developers & Architects
- Informatica Cloud (IICS) Specialists
- Cloud Migration & Integration
- Data Extraction from Legacy Environments

ORGANIZATIONAL CHANGE MANAGEMENT (OCM)

- OCM Strategy & Planning
- Organizational Development
- Training Material Development
- Learning Platforms & Adoption Support



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ServiceNow Expertise Includes:

- IT Service Management (ITSM): Incident, problem, change, request management
- IT Operations Management (ITOM): Real-time monitoring, predictive analytics
- Governance, Risk & Compliance (GRC): Automated compliance aligned with DoD, NIST, DISA
- Cybersecurity Operations: Vulnerability response, SecOps automation
- Knowledge & Asset Management: CMDB, asset lifecycle, audit-ready operations

Through automation, AI-driven workflows, and secure design, UCP enhances enterprise visibility, reduces operational costs, and boosts mission readiness.

PAST PERFORMANCE / CLIENTS



WHAT SETS US APART

- **Focus on Government:** We prioritize delivering tailored IT solutions that meet the unique needs of federal clients, ensuring compliance and efficiency.
- **Business Practice:** Our services are grounded in industry-leading practices, aligning technology with strategic business objectives.
- **Continuing Education:** We invest in ongoing training to keep our team at the forefront of technological advancements.
- **Staff Experience:** Our seasoned professionals bring extensive expertise, ensuring high-quality outcomes for complex projects.
- **Agile Approach and Solutions:** We employ agile methodologies to deliver flexible, adaptive, and client-focused solutions.
- **Tools and Templates:** Our proprietary tools and templates streamline processes, enabling faster and more effective project delivery.

DIVERSITY CERTIFICATIONS



WHY SELECT UCP?

Universal Consulting Partners Inc. stands out for its strategic focus on government clients, delivering solutions tailored to federal environments with an emphasis on compliance, security, and mission readiness. Our approach is built on proven business practices and industry-leading methodologies that support scalable, modern IT architectures. With a team of highly experienced, senior-level professionals who bring deep expertise across complex technology ecosystems, we ensure high-quality outcomes for every engagement. UCP's agile and responsive delivery model enables rapid deployment, continuous improvement, and the flexibility needed to meet evolving mission requirements. By leveraging proprietary tools, templates, and reusable frameworks, we accelerate project delivery while maintaining exceptional quality. Above all, our results-driven approach is centered on maximizing ROI, optimizing technology investments, and empowering clients with efficient, effective, and future-ready IT solutions.

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